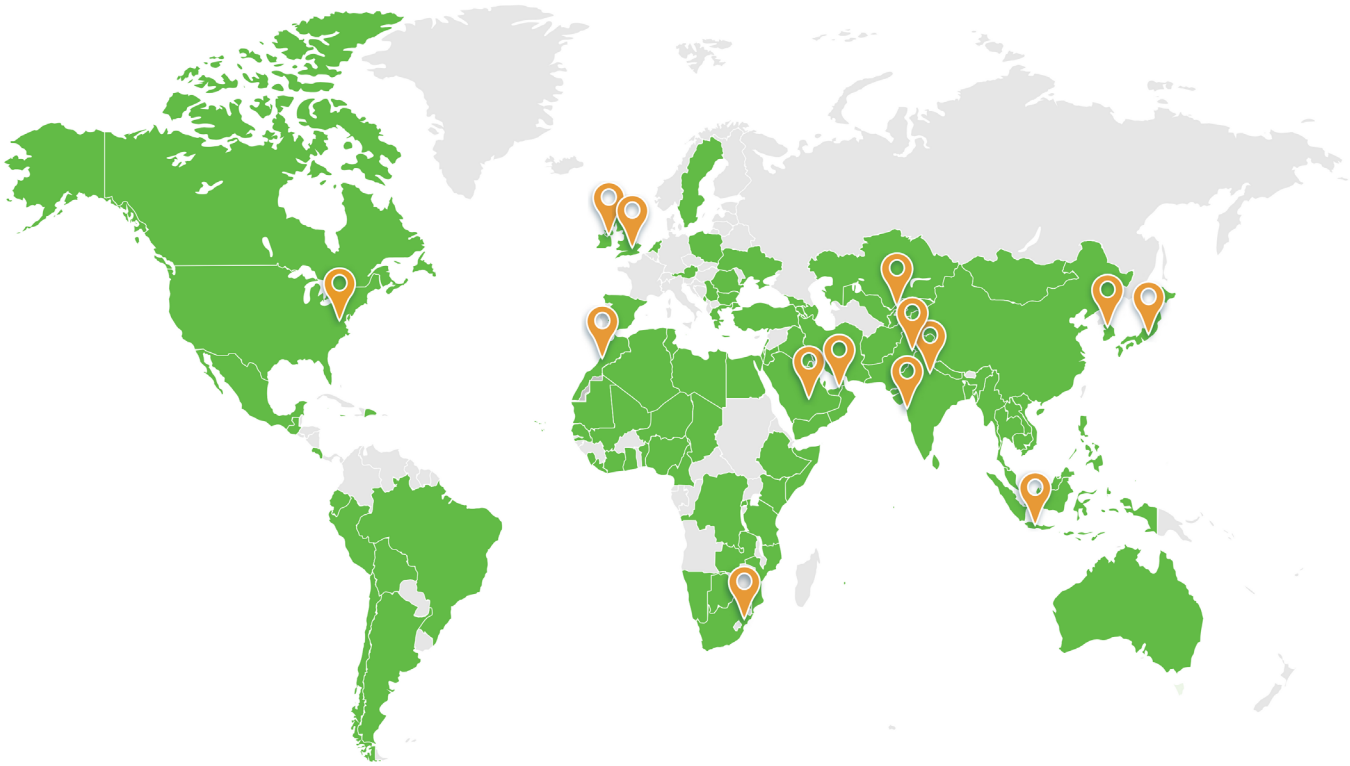
ABOUT SYNERGY

Synergy Consulting ("Synergy") is a global leader in Financial and Corporate Advisory Services. Our track record is a testimony to Synergy's unique abilities, skills and global resources for leading, structuring and closing large and complex transactions in a range of sectors. We are recognizing globally for delivering pioneering and marquee transactions. We partner with our public and private sector clients, financial institutions, co-advisors, and all other stakeholders to deliver results, and growth.

Synergy PPP experience includes Power- Conventional & Renewables, District Cooling, Transport & Logistics, Water, Waste & Waste-Water, Oil & Gas, Petrochemicals, Social Infrastructure - Education & Healthcare, Real Estate, ICT (Information & Communications Technology), Metals & Mining, Green Hydrogen, Development Advisory.

Synergy engages with various financial entities such as Multilateral Institutions (World Bank, IFC, ADB, AFDB, EBRD, EIB), Bilateral Institutions (FMO, Proparco, DEG), Export Credit Agencies (ECAs), Governments, Private Developers and various Commercial Banks.

OUR PROJECT COUNTRIES



SYNERGY GLOBAL OFFICES

UNITED STATES (HQ)

INDIA (MUMBAI & NEW DELHI) | INDONESIA | IRELAND | JAPAN | KINGDOM OF SAUDI ARABIA | MOROCCO

PAKISTAN | SOUTH AFRICA | SOUTH KOREA | UNITED ARAB EMIRATES | UNITED KINGDOM | UZBEKISTAN

SYNERGY ENGAGEMENTS ACROSS SIX CONTINENTS

Africa

Algeria, Benin, Botswana, Cabo Verde, Cameroon, Chad, Congo (DRC), Comoros Island, Côte d'Ivoire, Egypt, Ethiopia, Ghana, Kenya, Liberia, Libya, Mali, Mauritania, Mauritius, Morocco, Mozambique, Namibia, Niger, Nigeria, Rwanda, Senegal, Sierra Leone, Somalia, South Africa, Tanzania, Tunisia, Zambia

Middle East

Bahrain, Iran, Iraq, Israel, Jordan, Kingdom of Saudi Arabia, Kuwait, Lebanon, Oman, Palestine, Qatar, Turkey, UAE, Yemen

Asia

Afghanistan, Armenia, Azerbaijan, Bangladesh, Cambodia, China, Georgia, India, Indonesia, Japan, Kazakhstan, Kyrgyzstan, Laos, Malaysia, Maldives, Mongolia, Myanmar, Nepal, Palau, Pakistan, Philippines, South Korea, Sri Lanka, Tajikistan, Thailand, Uzbekistan, Vietnam

Europe

Armenia, Bulgaria, Greece, Ireland, Kosovo, Malta, Montenegro, Netherlands, Poland, Romania, Serbia, Spain, Sweden, Turkey, UK, Ukraine

The Americas

Argentina, Bolivia, Brazil, Canada, Cayman Islands, Chile, Costa Rica, Dominican Republic, Ecuador, French Caribbean, Guam, Guatemala, Jamaica, Mexico, Peru, USA

Australia

Synergy Consulting

JOB DESCRIPTION

FINANCE AND CORPORATE ADVISORY SERVICES / CONSULTING

JOB TITLE
Associate

LOCATION
Johannesburg, RSA

COMPENSATION
Competitive in Market

WORK PROFILE

Transaction Delivery and Project Management

- Deliver high-quality work under the guidance of the team lead, in the following areas to meet project requirements while ensuring timeliness, accuracy and completeness of the deliverables:
- Develop knowledge about high-end, complex financial models by analyzing key business drivers and conducting scenario and sensitivity analysis in order to ensure compliance with project documents and applicable accounting & taxation principles
- Support in design and development of best solutions for clients by gathering information and conducting analysis
- Prepare reports, information memoranda, summary and presentations
- Develop an understanding of the commercial and contractual implications under various contracts, specifically for Project Financing
- Coordinate with the transaction teams to support on ground development of a project. This would include close interaction with the working level team members of the client and other stakeholders in the project like off-takers, lenders, etc.

Client Interaction

- Interact and engage with client teams to understand their requirements
- Respond to the client's changing needs and priorities under the guidance of team lead
- Support the team in designing and developing solutions to best address client's needs and requirements

Business Development

- Conduct research and analysis of sectors, geographies, clients, and competitors; analyze data and write reports to generate business development opportunities
- Support in responding to the development of proposals requested by potential clients

EDUCATIONAL QUALIFICATIONS AND EXPERIENCE

- Master's in Finance or CA
- CFA Level 3 is Preferred
- Fresh post-graduate or 1 to 3 years of experience
- Experience with international banks, developers/ investors/ fund or similar financial and corporate advisory institutions is preferred
- Experience in infra/ project finance is preferred

REQUIRED SKILLS

- Strong analytical and communication skills
- Advanced knowledge of financial modeling/excel skills
- Basic understanding of finance and PPP
- Being able to develop great relationships with client teams
- Ability to work in multicultural environments and multidisciplinary team
- Proficiency in the English language

For more details please visit- www.synergyconsultingifa.com, Submit your CV- jobs.rsa@synergyconsultingifa.com

OUR SECTORS

- Power- Conventional & Renewables
- District Cooling
- Transport & Logistics
- Water, Waste & Waste-Water
- Oil & Gas
- Petrochemicals
- Social Infrastructure - Education & Healthcare
- Real Estate
- Metals & Mining
- Development Advisory
- Green Hydrogen
- ICT – Information & Communications Technology



SYNERGY AWARDS AND ACCOLADES

PFI

PFI 2021

Middle East Africa ESG Platform Deal of the Year (REPDO)

Asia Pacific Solar Deal of the Year (Cirata Floating Solar Power)

PFI 2023

Central Asian Deal of the Year Award | Syrdarya 2 CCGT

PPP Deal of the Year Award | Al Wakra Al Wukair STP

Social Infra Deal of the Year Award | NEOM Residential Communities

PFI League Tables 2021

Rank #1 - Number of Advisory Mandates Won in EMEA

Rank #1 - Number of Advisory Mandates Won Globally

Rank #2 - Number of Advisory Mandates Won in Asia Pacific

IJ Global

IJ Global 2021 & 2022

Water Deal of the Year- Jubali 3B IWP

Financial Advisor of the Year 2022 - MENA

Two Deal of the Year Awards 2022 - MENA

Deal of the Year Award 2022 - APAC

IJ Global 2023

Renewable Energy Deal of the Year Award 2023 – MENA

Waste Deal of the Year Award 2023 – MENA

Water Treatment Deal of the Year 2023

Energy Transition Deal of the Year" 2023 - Africa

AFSIA

AFSIA 2021

Financial Advisor of the Year

MEED

MEED 2021 & 2022

Jeddah Airport 2 ISTP Water Project of the Year -Saudi Arabia

Desalination Project of the Year 2022 for Umm Al Haoul Expansion SWRO Desalination Plant

Project of the Year 2022

MESIA

MESIA 2022

Solar Financing Consultant of the Year 2022

MESIA 2023

Financing Consultant of the Year 2023 - Manah Solar I and Manah Solar II IPPs, Oman